

Type Report	Document IST-2000-31059	Subject D3.1: Final Report		
Author(s) Renata Burak		Department NCP-Warsaw	Date 04-09-02	Revisi A

**D3.1: Final Report**  
**Project: Promoting Co-operation of Central Europe in eBusiness**

**Project acronym: CEeB**

**PUBLIC VERSION**

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**Project Co-ordinator: IFTR (PL)**  
**Partners: Singleimage (UK), UTIA (CZ), CUT (PL)**



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## Introduction

The purpose of this report is to summarise activities, results and achievements of the CEeB project between 15 September 2001 - 15 July 2002.

The Project CEeB "Promoting Cooperation of Central Europe in eBusiness" (no. IST-2000-31059) has been submitted and approved for financing by European Commission.

The contract between National Contact Point and the European Commission was signed on 14 September 2001.

Project site: [http://www.npk.gov.pl/prog\\_tem\\_2/st2002.htm](http://www.npk.gov.pl/prog_tem_2/st2002.htm)

Total value: 158,195 Euro

Advance payment: 63,278 Euro

The main aspect of activity performed under the project was to maximise participation in Key Action 2 of the IST Programme. The project had very tight deadlines, but thanks to the Commission work, the contract was received in time and the activities were able to start immediately. Due to the above, the deliverable list was modified in order to meet the deadline of the 8<sup>th</sup> IST Call. Therefore activities related to WP1-WP6 have been performed in shorter time frame, which gave better opportunity to assist organisations wishing to participate in 8<sup>th</sup> IST Call of the Fifth Framework Programme.

The priorities have been put on assisting organisation to develop their proposals as well as to help them to meet potential partners.

The chapters below describe activities performed, results and achievements, deliverables, project management and co-ordination aspects with reference to the following work packages:

WP1: Identifying partner

WP2: Introductory workshop

WP3: Consultancy

WP4: Partner search

WP5: Brokerage

WP6: Proposal writing/management

WP7: Project management and dissemination

Individual partners' descriptions of achievement, as well as the list of successful proposals are presented within the appendices at the end of the report.

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## 1. Project overview

The main objective of the project was to unlock the research potential in Central Europe for the international co-operation in the areas of e-Work, e-Commerce, “Smart organizations and Trust and Confidence in the IST Programme of FP5 as well as prepare them for participation in Large-scale projects of FP6.

Through a series of specialized workshops and other measures it has increased the skills of potential proposers in identifying opportunities and developing proposals aimed at ensuring maximum participation in Key Action 2 of the IST Programme.

The project consisted of 6 working packages, which were managed by the following participated partners: IFTR (PL), Singleimage (UK), UTIA (CZ) and CUT (PL).

The roles of partners involved, and the main achievements of the project are presented in the table below.

Partner	Role	Activities performed	Achievements
IFTR (PL)	Project coordinator	WP1: Identified workshop participants	60 organizations working in the field of eCommerce and eBusiness was identified and invited to the Introductory Workshop.
	Workpackage manager: WP1, WP7		
		WP2: Organized Introductory Workshop in PL	75 representatives of different organizations related to the IST sector working in a field of eBusiness and eCommerce participated in the event.
		WP3: Provide consultancy to project participants and organized 2 workshop on FP6 and provide support to the Workshop organized by CUT (PL)	29 consultations on proposals have been provided to participants.
			93 representatives of different organizations related to the IST sector working in a field of eBusiness and eCommerce participated in the additional events organized under the Workpackage.
		WP4: a link to ideal-ist has been provided	4 Partner search have been submitted within KAII.

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Partner	Role	Activities performed	Achievements
		WP5: Involved in Brokerage event organized by UTIA (CZ)	13 representatives of different organizations participated in the event.
		WP6: Provide support for the Workshop on Successful Proposal Writing.	
		WP7: Involved in activities provided under the Workpackages	Document: "Best practice guidelines"
<b>Singleimage Ltd. (UK)</b>	<u>Project partner 2</u>  Workpackage manager: WP2, WP3  Workshop leader for events organized under WP1, WP2 and WP5.	WP3: Provide consultancy to project participants	12 consultations on proposals have been provided to participants.
		WP7: Involved in activities provided under the Workpackage	Document: "Best practice guidelines"
<b>UTIA (CZ)</b>	<u>Project partner 3</u>  Workpackage manager: WP5	WP1: Identified workshop participants	60 organizations working in the field of eCommerce and eBusiness was identified and invited to the Introductory Workshop.
		WP2: Organized Introductory Workshop in CZ	63 representatives of different organizations related to the IST sector working in a field of eBusiness and eCommerce participated in the event.
		WP3: Provide consultancy to project participants	41 consultations on proposals have been provided to participants.
		WP4: a link to ideal-ist has been provided	Partner search has been submitted within KAIL.
		WP5: Involved in Brokerage event organized by UTIA (CZ)	37 organizations participated in the event.
		WP6: Provide support to the Workshop on Successful Proposal Writing.	20 Czech organizations participated in the event
		WP7: Involved in activities provided under the Workpackage	Document: "Best practice guidelines"
<b>CUT (PL)</b>	<u>Project partner 4</u>  Project manager: WP4, WP6	WP3: Provide consultancy to project participants and organized 2 workshop on FP6 and provide support to the Workshop organized by CUT (PL)	60 consultations on proposals have been provided to participants.
			51 representatives of different organizations

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<b>Partner</b>	<b>Role</b>	<b>Activities performed</b>	<b>Achievements</b>
			related to the IST sector working in a field of eBusiness and eCommerce participated in the additional event organized under the Workpackage.
		WP4: a link to ideal-ist has been provided	4 Partner search have been submitted within KAIL.
		WP5: Involved in Brokerage event organized by UTIA (CZ)	3 organizations participated in the event
		WP6: Organized Workshop on Successful Proposal Writing.	29 representatives of Polish organizations involved participated in the event
		WP7: Involved in activities provided under the Workpackage	Document: "Best practice guidelines"

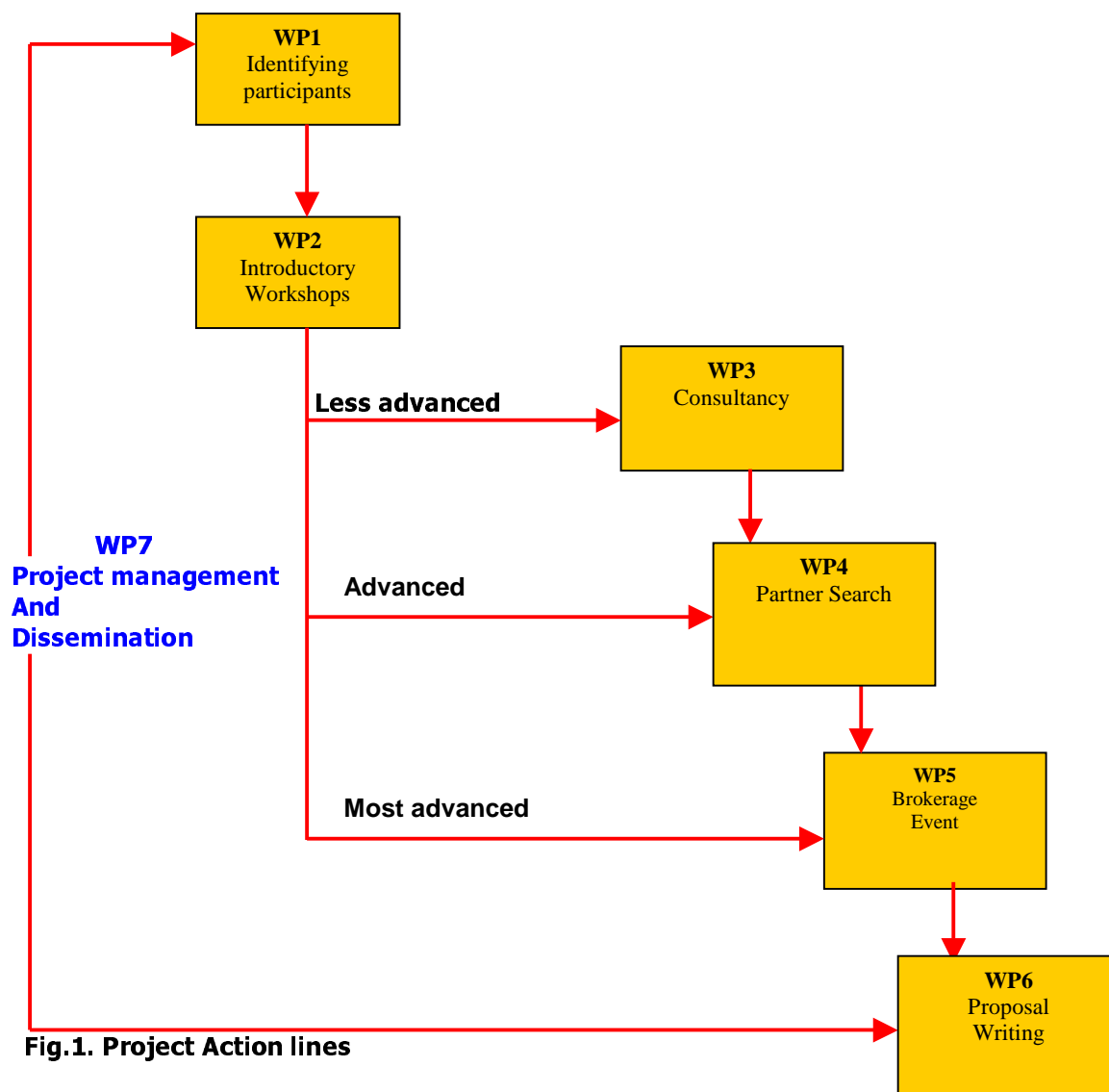
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## 2. Methodologies

The Workplan of the project consisted of 6 workpackages with the relevant tasks:

- WP1 Identifying suitable workshop participants
- WP2 Introductory workshops
- WP3 Consultancy
- WP4 Partner search
- WP5 Brokerage event
- WP6 Workshop on proposal writing and project management

In order to make the project most beneficial for participants, potential participants have been selected according to the actual skills, advancement in proposal preparation and needs. Therefore organisations were selected and invited to participate in specific activities provided under the project in the following three action lines:



**Fig.1. Project Action lines**

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In order to succeed different methods of work have been provided to participants with reference to their experience as follow:

- Most advanced

The category included participants already knowledgeable about IST Programme, participated in the EU projects, and had project idea but faced some problems, which prevented the creation of a successful proposal.

Introductory workshop (WP2)

- *brokerage event (WP5)*
- *proposal writing / management (WP6)*

- Advanced

The category included participants having some knowledge concerning IST Programme.

Introductory workshop (WP2)

- *partner search (WP4)*
- *brokerage event (WP5) for successful partners (WP4)*
- *proposal writing/management (WP6)*

- Less advanced

The category included participants wanting to join EU project but having limited knowledge about the Fifth Framework Programme, IST Programme, Action Lines, etc.

Introductory workshop (WP2)

- *consultancy (WP3)*
- *partner search (WP4) for successful partners from WP4*
- *proposal writing/management (WP6)*

- Management

(WP7) communication and reporting project management and dissemination

- *Project management, communication and reporting*

In order to succeed and to provide most beneficial support to participants of the CEeB project different methods of work for each workpackage have been employed as presented in the table below.



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WP no.	Methods of work
<b>WP1</b>	<p>In order to prepare <b>high quality events</b>, most <b>beneficial</b> for the participants a set of <b>promoting activities</b> were designed. An information concerning the events was sent by <b>mail</b> to 7000 Polish IT organisations, by e-mail to around 1100 organisations in Poland and 600 in the Czech Republic, <b>phone calls</b> to over 180 organisations in Poland and 100 in the Czech Republic. Therefore each partner created <b>web site</b> with information about the project as well as the event was promoted via <b>ideal-ist network</b> supported the above activities.</p> <p>Apart from the above an <b>entry questionnaire</b> has been developed in order to <b>define expectations</b> of participants concerning workshops, which resulted in <b>preparation high quality events most beneficial</b> for participants and preparation of the participants' <b>lists with profile</b>.</p> <p>All information were analysed through which 3 targets groups were defined in the Czech Republic and Poland.</p>
<b>WP2</b>	<p>Two <b>interactive workshops</b> have been designed (In order to make the workshops more interesting and effective) therefore lectures have been supported by practical exercises. Through analysing a real proposal, its strength and weaknesses they learned how to communicate research ideas clearly, address the evaluation criteria, avoid the common pitfalls as well as how to turn a good idea into a winning research proposal.</p> <p>Apart from that the Workshop provided an introductory information about the Fifth Framework Programme with special emphasis on the IST Programme, Key Action2, partner search (opportunity of the ideal-IST project) project management and how good practise can be built to support successful delivery of results.</p>
<b>WP3</b>	<p><b>Accesses to experts</b> via national/local FP5 support organisations for <b>advice on their proposals</b> have been provided. Participants have been advised on whether their project idea within the scope of Work Programme and Calls for proposals. Apart from that proposals drafts were reviewed against the Commission's evaluation criteria and the proposers were advised how better communicate project ideas.</p> <p><b>Most difficult</b> cases have been evaluated by Singleimage</p> <p>In order to make the <b>activities</b> under the Work Package <b>more sufficient</b> 3 additional <b>Workshops focused on FP6</b> have been organised. All events have been targeted at those organisations interested in EC R&amp;D Programmes (many of them through CEeB), wishing to participate in IST calls under the FP6.</p>
<b>WP4</b>	A <b>link to ideal-ist</b> has been provided by each partner
<b>WP5</b>	The main objective of that event was to help organisations to extend their knowledge of existing projects and provide opportunity to develop proposals, provide opportunities to develop proposals, meet potential partners as well as to disseminate information on managing research projects. As there is <b>not as many experiences</b> with such event, they <b>are not a part of Polish or Czech culture</b> the event <b>was extended by the workshop</b>

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WP no.	Methods of work
	concerning managing EC research projects therefore the event have been defined as <b>more interesting</b> to potencial participants.
<b>WP6</b>	<p>The event was designed for participants with the <b>clear project idea</b>, wishing to submit the proposal under <b>Call 8</b>.</p> <p>There was a <b>strict selection</b> concerning participation the event therefore only candidates, who were <b>advanced in IST</b> activities or who had <b>clear project</b> idea in the area of IST (especially IST KA2) were invited. Participants were <b>accepted newcomers according to the following rules</b>:</p> <ul style="list-style-type: none"> <li>• Clear project idea within the frame limits of IST</li> <li>• Advance in 5FR</li> <li>• Business activity connected with eCommerce or eBusiness</li> </ul>
	<p>The project unfortunately due to the problem with the software was managed without using MS-Project.</p> <p>A mailing list and newsgroups have been created in order to provide information to project participants.</p> <p>All information concerning project activities have been published on the project www page</p>

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### 3. Project results and achievements

The aim of the CEeB partners was to prepare organisations in Poland and the Czech Republic for participation in the IST Programme of FP5 with the special interest in KA II.

Although close deadline of the 8<sup>th</sup> call made it possible to be on time only to the most advanced organizations the promotion action, workshops and consultancies created a group of interested prospective participants of FP6.

- Globally, the half of all proposals, which were submitted by the Czech and the Polish participants were submitted by CEeB participants, which effectively increase the number of submitted proposals under IST call comparing with proposals submitted under call 6 & 7. In the 8<sup>th</sup> call there were 120 proposals submitted by Czech and 260 by Polish participants.
- The result in KA II is very similar. Polish and Czech CEeB participants submitted more than 50 % successful proposals, which were retained for negotiation. **Three of successful proposals** involve PL and CZ as the result of cooperation between Polish and Czech participants and the Brokerage event provided under WP5 and (please, see the list of successful proposals, Appendix 1).

Numbers of the Czech and CEeB participants in 8 <sup>th</sup> IST call (KAII)	
<p><b>THE CZECH REPUBLIC</b></p> <p>29 Czech CEeB participants submitted in 8<sup>th</sup> IST call <b>54</b> proposals. ineligible: 4 proposals ranked: 19 proposals</p> <p><b>KA II:</b> <b>11</b> Czech CEeB participants submitted in KA II <b>18</b> proposals: successful: 11 proposals</p>	<p><b>POLAND</b></p> <p>27 Polish CEeB participants submitted under 8<sup>th</sup> call <b>62</b> proposals. ineligible: 1 ranked: 36</p> <p><b>KA II:</b> <b>27</b> Polish CEeB participants submitted in KA II <b>33</b> proposals: successful: 23</p>

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Apart from the above, achievements of the project can be defined by the following aspects:

- The project effectively promoted IST Programme of the 5FP as well as provided information on FP6. Many of participants declared to participate in IST calls under the coming FP6.
- The work performed under the CEeB project significantly reduced barriers faced by organizations in Poland and the Czech Republic wishing to participate in the IST Programme.
- Although Polish and Czech participants didn't submitted any project as the result of the Brokerage events some of them established the right contacts among Polish and Czech organizations, which could be very beneficial with reference to FP6.
- Through a series of specialized workshops and other measures participants had an opportunity to master their skills in proposal development, identified opportunities and develop proposals under Key Action 2 of the 8<sup>th</sup> IST Programme call.
- The project, through selection of the most active companies from the sector of eCommerce and eWork, training and developing their skills, unlocked them to international co-operation.
- Polish and Czech universities and research institutions expected to be able to participate in the IST Programme, to promote and disseminate results of research, to transfer innovative technologies from their laboratories to industry, and to find proper partners for future research development and technology transfer.
- Polish and Czech industry organisations expected to be able to get access to research results, to express their needs and benefit from transfer of the available development technologies.
- The project contributed to education on advanced information technologies, their applications in eCommerce and eWork and promotion of the e-Europe initiatives. Therefore links between companies and multipliers (National Contact Points) at the national and international level have been created.
- Many organizations representing Technology transfer agencies, SME/IT, Regional Development Agencies, university researches, large IT companies from Poland and the Czech Republic participated in the project got direct access to experts via national/regional FP 5 support for advice on proposals.
- In total 129 representatives of different organisations related to the IST sector, working in the field of e-Business and e-Commerce were invited and participated in two events organised under WP2 in the Czech Republic and Poland.

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- In total 144 representatives of different organisations related to the IST sector, working in a field of eBusiness and eCommerce participated in 3 Workshops provided under the WP3.
- In total 50 representatives of different organizations from Poland, the Czech Republic and UK participated in the event Brokerage, which resulted in two successful proposals and establishment of contacts, which could results in cooperation/ proposal development under FP6.

### **Dissemination of results**

In order to disseminate the project results the following documents will be published by each partner on the project www pages:

- Public version of deliverable D1.1 “Report on introductory workshops and participants”
- Public version of deliverable D3.1 “Final report”
- Deliverable D3.2 “Best practice guidelines”

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#### 4. Deliverables and Result

The following table provides information on deliverables produced during the reporting period and their short description.

Deliverable no.	Deliverable name	Description
<b>D1.1</b>	Report on introductory workshops and participants	The Report summarizes and provide information on activities and deliverables under WP1: Identifying workshop participants and WP2: Introductory Workshops A list of participants with profile has been provided Public version: <a href="http://npk.gov.pl">http://npk.gov.pl</a> <a href="http://www.utia.cas.cz/idealist-east/ISTcontacts/CEeB">http://www.utia.cas.cz/idealist-east/ISTcontacts/CEeB</a> <a href="http://www.transfer.edu.pl/CeEB/">http://www.transfer.edu.pl/CeEB/</a>
<b>D1.2</b>	Mid-term management report	The Report provides information of the progress of work and project actions/decisions occurred up to EOM5 in coherence with the cost statement submitted to the European Commission.
<b>D2</b>	Report on proposal development	The Report summarizes and provide information on activities and deliverables under WP3: Consultancy, WP4: Partner search, WP5: Brokerage and WP6: Workshop on proposal writing and project management.
<b>D3.1</b>	Final report (including Final Management Report)	The report was to summarises activities, results and achievements of the CEeB project between 15 September 2001 - 15 July 2002. Public version: <a href="http://npk.gov.pl">http://npk.gov.pl</a> <a href="http://www.utia.cas.cz/idealist-east/ISTcontacts/CEeB">http://www.utia.cas.cz/idealist-east/ISTcontacts/CEeB</a> <a href="http://www.transfer.edu.pl/CeEB/">http://www.transfer.edu.pl/CeEB/</a>  The Final Management Report summarises and provides information on work done and project actions/decisions occurred in the reported period.

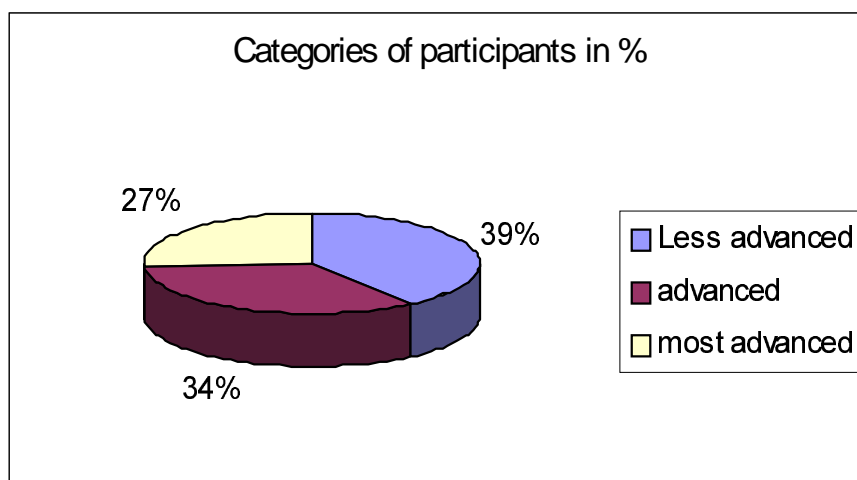
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<b>D3.2</b>	Best practice guideline	Complete guideline for newcomers wishing to participate in the IST Programme including information on IST funding, different types of IST actions (R&D), demonstration, trial, best practice), types of partners, multi-national/,multi-company proposal preparation and project management
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### Results

In total more than 369 representatives of different organizations related to the IST sector, working in a field of eBusiness and eCommerce participated in the project. Representatives of the following groups representing Technology transfer agencies, SME/IT, Regional Development Agencies, University Researches, large IT companies participated in activities released in Poland and the Czech Republic under the CEeB project.

- Through the activities released under WP1 3 targets groups of participants were defined in the Czech Republic and Poland:

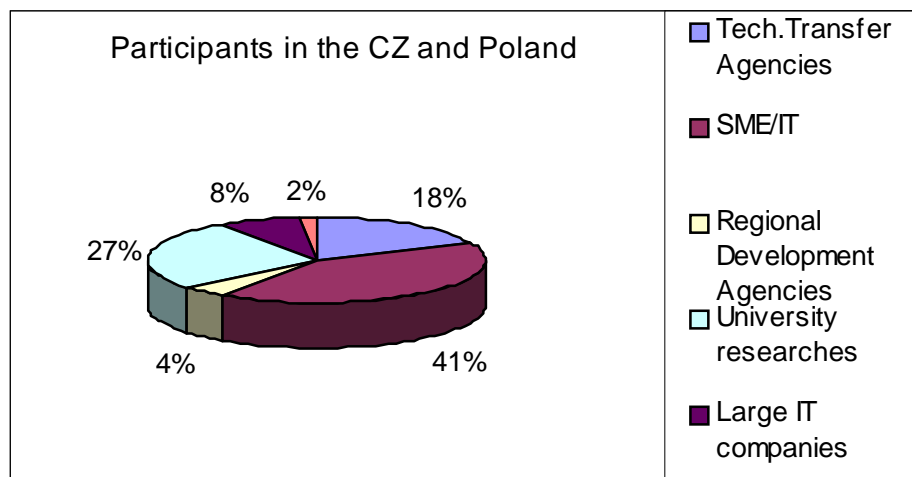


According to the chart above the majority of participants have come from participants less advanced (39%) and advanced (34%). Less advanced participants represented (27%).

- In total 129 representatives of different organisations related to the IST sector, working in the field of e-Business and e-Commerce were invited and participated in two events organised under WP2 in the Czech Republic and Poland.

The chart below presents number of participants from each category participated in both workshops.

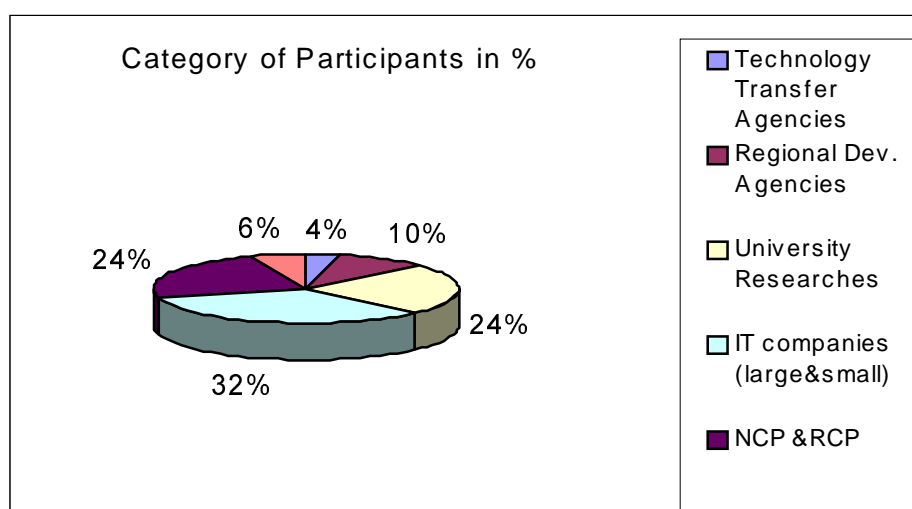
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The majority of workshops' participants have come from SMEs involved in e-Business, e-Commerce and Multimedia activities (41%), University researches (27%), Technology Transfer Agencies (18%) and Large IT users (8%).

- Accesses to experts via national/local FP5 support organisations for advice on their proposals have been provided and in total 142 consultations have been provided to participants.
- In total 144 representatives of different organisations related to the IST sector, working in a field of eBusiness and eCommerce participated in 3 Workshops provided under the WP3. As could be seen on the chart the

The chart below presents category of different targets groups in percentage participated in released workshops.

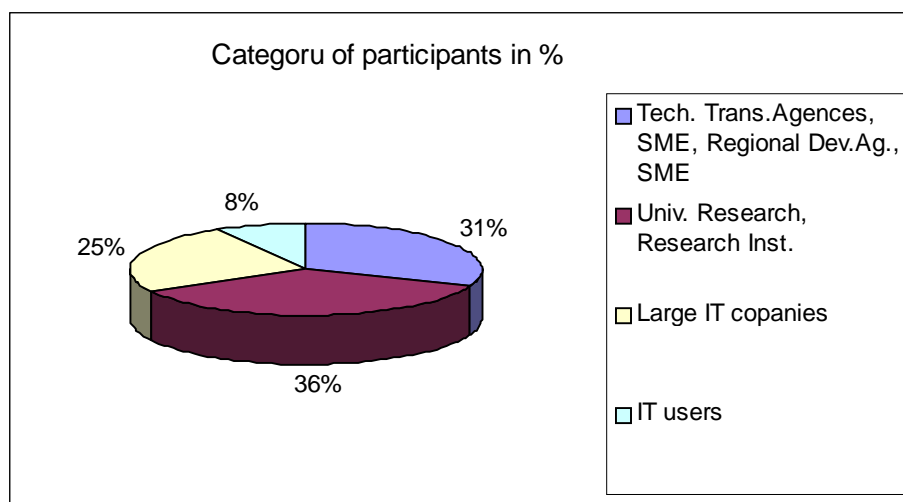




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As could be seen on the chart the majority of participants represent IT companies (large & small) (32%), representatives of NCP & RCP<sup>1</sup> (24%), University Researches (24%), Regional Development Agencies (10%), Technology Transfer Agencies (4%) and other (7%).

- The Brokerage event (WP5) was the next activities released under the CEeB project in which in participated 50 representatives of different organizations 74% represented Czech, 24% from Poland and 2% from UK. 34% participants from the Introductory Workshops.



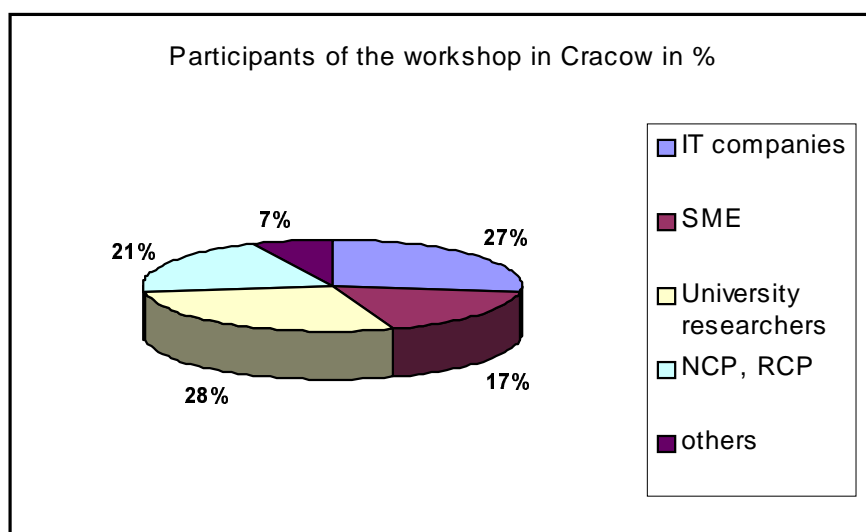
According to the chart above the majority represented Universities Researchers and Research Institutes (36%), Technology Transfer Agencies, SME representative org. and Regional Development Agencies (31%) Large IT companies (25%), and Large IT users (8%).

- The last event released under the Project was Workshop “ Successful Proposal Writing”(WP6). The event was organised in Cracow in which participated 46 representatives involved in IT activities from the Czech Republic and Poland in total (13 of them participated in the previous events).

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<sup>1</sup> NCP-National Contact Point  
RCP- Regional Contact Point

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According to the chart above the majority represented Universities researchers (28%), IT companies (27%), NCP&RCP (21%), SME (17%), Other organizations (7%).

High participation of the above organisations (specially SMEs, Universities) could be explained by the fact that high standard information and communication facilities, active assistance in partner search, provision or managerial and technical advice, support for better utilisation of RTD capabilities by SMEs are urgently needed in the period of industrial transformation in Poland and the Czech Republic.

Participation in the EU projects including technology transfer will increase technology standards of many Polish and Czech organisations (including SMEs), what, in the future, will be a platform effective co-operation and partnership on the European market. Benefits for universities and research institutions come from finding proper partner for RTD co-operation, promoting and disseminating research results. Polish and Czech organisations involved in e-Business and e-Commerce would like to benefit from the transfer of the new modern technologies.

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## 5. Project management and co-ordination aspects

The main objective of the Project management and co-ordination was to run the project properly, establish good co-operation between all project partners and ensure that the lessons learned are applied and exploited.

The project consisted on 7 working packages. For each WP there was one responsible partner (organisation) as following:

Organisation	Responsibility/Project Manager
IFTR (PL)	WP1, WP7
Singleimage (UK)	WP2, WP3
UTIA (CZ)	WP5
CUT (PL)	WP4, WP6

The table below presents CEeB work package leaders, forming the management board responsible for clarification of responsibilities of activities, task and workpackages.

Members of the Project Management Board are presented in the table below.

Name	Organisation
Andrzej Siemaszko	NCP (PL) chairman
Tomasz Maczuga	CUT (PL)
Paul Drath	Singleimage (UK)
Jiri Kadlec	UTIA (CZ)

In order to co-ordinate the project properly Renata Burak (IFTR, PL) has been appointed as the Project co-ordinator. She was responsible for the organisation project activities, contact with partners, collecting input from partners, reporting to the Commission and general administration of the project

Apart from the above three projects' leaders have been appointed. The following persons were responsible for technical co-ordination and supervision of the work involved in the workpackage and preparation of high quality deliverables and their timely delivery to the Project Co-ordinator.

Name	Organisation
Renata Burak	NCP (PL)
Mira Rączka	CUT (PL)
Dana Feikova	UTIA (CZ)

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During the reported period 15 September 2001-15 April 2001 one kick-off meeting took place:

- Prague (CZ), 13 October 2001 (general meeting concerning realisation of the project and its modification)

Apart from the above project partners had an opportunity to met and to discuss project progress during each of organised events as follow:

1. Prague (CZ), UTIA, on 14 November 2001 (general meeting concerning project progress)
2. Mrągowo (PL), IFTR, on 24 November 2001 (general meeting concerning realisation of the WP5)
3. Prague (CZ), UTIA, on 11 December 2001 (general meeting concerning realisation of the WP6)
4. Cracow (PL), CUT, on 17 January 2001 (general meeting concerning project progress)

Apart from the above the following communication tools were used:

Phone calls: 0 to 2 calls per week.

E-mails: 1 to 5 e-mails per week

A mailing list and newsgroups including projects' participants have been created and used effectively during the project.

Information concerning activities released under the project have been put on each partner project www page.

The project unfortunately due to the problem with the software was managed without using MS-Project.

CEeB partners have done many efforts to make the project run successfully.

At the end of each event, a feedback form has been provided do participants in order to define participants' opinion on workshops' quality. All partners cooperated very closely without any conflicts.

Practically there were no problems with management of the project. However some events organized under the project such as brokerage event organized under WP5 was not a part of the Polish or the Czech culture therefore in order to succeed, the event was organized in parallel with the workshop concerning management and co-ordination of EC project.

There were no postponed or unrealised activities or negative feedback from participants.

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- Effective cooperation between partners resulted in a new project submission. First activities under the NetCeE project will be released in November2002.

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## 7. Conclusions

The implementation of CEeB project activities has been accomplished successfully. In total more than 361 representatives of different organizations representing Technology transfer agencies, SME/IT, Regional Development Agencies, university researches, large IT companies participated in activities released in Poland and the Czech Republic.

A such high response could be explained by fact that high standard information and communication facilities, active assistance in partner search, managerial and technical advice as well as support for better utilisation of RTD capabilities by SMEs are urgently needed in the period of industrial transformation in Poland and the Czech Republic.

Through participation in the project:

- Participants increase effectiveness in 8<sup>th</sup> IST call.
- Polish and Czech CEeB participants submitted more than 50 % successful proposals with Polish Czech participation submitted in KA II.
- Participants learned about the IST Programme, its content and procedure, project creation and partner search
- Polish and Czech universities and research institutions expected to be able to participate effectively in the IST Programme under FP6
- Project partners gather experiences, which will be use effectively in the follow-up project NetCeE, which have been submitted and positively evaluated by the Commission. New partners such as Italy and Latvia will join the new project.

The CEeB project resulted in participation of Polish and Czech organisations in the EU projects, which will lead to technology transfer, increase technology standards as well as in effective co-operation and partnership on the European market. Benefits for universities and research institutions come from finding proper partner for RTD co-operation, promoting and disseminating research results. Polish and Czech organisations involved in e-Business and e-Commerce would like to benefit from the transfer of the new modern technologies.

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## Appendices

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## 1.List of CEeB Proposals



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## List of ranked Czech proposals submitted by CEeB partners under KA II

no	acronym	organisation
1	ASSIMILATA	INFOVIDE S.A.
2	<b>AWARE!</b>	SZKOŁA GŁÓWNA HANDLOWA W WARSZAWIE
3	<b>BEEP-NAS</b>	ASM-MARKET RESEARCH AND ANALYSIS CENTRE
4	BELIEF	ASM-MARKET RESEARCH AND ANALYSIS CENTRE
5	<b>BRAINCHILD</b>	UNIWERITY OF GDANSK-DEPARTMENT OF INFORMATION SYSTEMS
6	DRIVE	TECHNICAL UNIVERSITY OF GDANSK
7	E WORK CENTRE	COMARCH S.A.
8	CGREENCARD	ASM-MARKET RESEARCH AND ANALYSIS CENTRE
9	E-MPACTRUL	ASM-MARKET RESEARCH AND ANALYSIS CENTRE
10	E-PRODUCTION	INSTITUTE OF COMMUNICATION AND INFORMATION TECHNOLOGIES
11	GEM-NAS	CRACOW UNIVERSITY OF TECHNOLOGY
12	GODINO	UNIVERSITY OF GDANSK
13	ICONS- NASEXTENSION	INFOVIDE S.A.
14	KEEN	UNIVERSITY OF GDANSK
15	MASTERO	SILESIAAN UNIVERSITY OF TECHNOLOGY
16	MUTEIS-NASEXT	MUNICIPALITY OF GDANSK
17	NET-SME	POLSKIE TOWARZYSTWO INFORMATYCZNE
18	PATERNs	SOFTMAN S.A.
19	RACEWAY	ACADEMIA GORNICZO HUTMICZ
20	RURAL WINS	POLSKA TELEFONIA CYFROWA
21	SIBIS+	ASM-MARKET RESEARCH AND ANALYSIS CENTRE
22	SMARTPLUS	ASM-MARKET RESEARCH AND ANALYSIS CENTRE
23	TRANSACTION	WARSAW UNIVERITY OF TECHNOLOGY

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## List of ranked Czech proposals submitted by CEeB partners under KA II

1	<b>Aware!</b>	Prague University of Economics
2	<b>Brainchild</b>	Prague University of Economics
3	CE-NET	Czech university of agriculture, Prague
4	e3work extension	Tempo-školící středisko
5	ebit -	Centrum dopravního výzkumu
6	e-mpactrul	Lesnictví
7	Green products	Prague University of Economics, IEEP
8	Heard	CUT, Faculty of Electrical Engineering, Dep. of Cybernetics
9	mutei-nas	Prague University of Economics
10	<b>BEEP-NAS</b>	Czech university of agriculture, Prague
11	s2sexchange	Prague University of Economics

The following projects have been submitted as the result of Polish-Czech cooperation:  
Aware!, Brainchild and BEEP-NAS

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